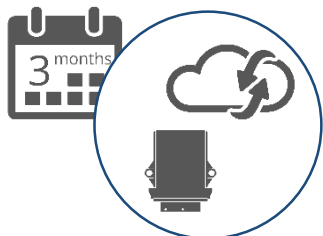


# Services Digitalization

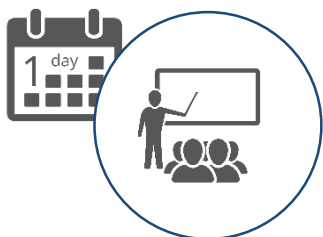
## START SMART, SCALE FAST

### FULL PACKAGE



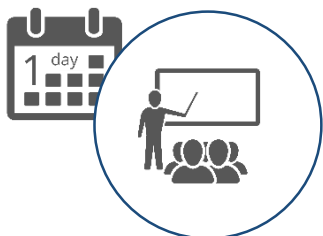
#### TRIAL machines.x

3 months free trial period for hardware TCG with machines.insight, machines.cloud and machines.access incl. own URL and customer branding. Prerequisite: loan agreement.



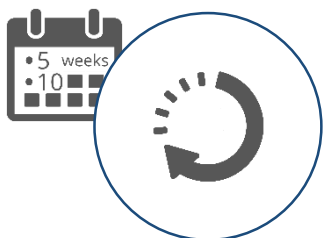
#### GETTING STARTED WORKSHOP

1 day workshop for hardware TCG overview and configuration machines.insight as well as getting started with machines.cloud and machines.access.



#### CUSTOMER BENEFITS WORKSHOP

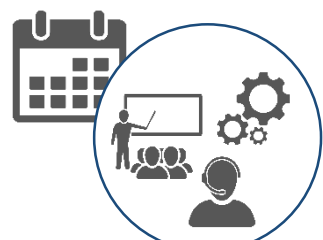
1 day workshop for system overview (hardware and software) and development of a digitization strategy with conception of a slice plan and final documentation.



#### PROOF OF CONCEPT (STARTER/PROFESSIONAL)

5-10 weeks for Proof of Concept with comprehensive consulting and support in the implementation of new digital business models, from planning to ongoing operation.

### INDIVIDUAL SERVICES



#### SERVICES

- ✓ Engineering
  - ✓ Consulting
  - ✓ Support
  - ✓ Individual training
  - ✓ Service for machines.x
  - ✓ Service for TCG and software
- Quotation on request